

Dave Windsor's 'Alaska Real Estate'

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2023 Buyers Experience Home Purchase Dilemma

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Dear Dave: I have been waiting for home prices to drop so I don't have to pay too much for a home. When should I start looking?

Answer: Although the 30 year fixed rate loan is now over 7% there are still a lot of buyers out there.

With only 300 homes for sale in Anchorage, multiple offers are still commonplace and your question is a good one.

Even though prices have been increasing, I don't see you saving a lot of money by waiting until next year. Interest rates will not go past 8%, and likely fall back below 7% before the end of this year. Given the ample job market, buyers will remain active.

Home prices will actually increase over the next 3 to 5 years so you should think about looking now. Buying a home is an excellent investment given Alaska's economic future and future American migration patterns which I wrote about last week.

A skilled Realtor can help you win some of those home buying contests. Price is not the only thing that homesellers want.

However, November through February is probably the best answer to your question as the winter season slows down homebuyers every year.

My website

www.davewindsor.com has 10 years' worth of my real estate articles and also contains a search engine for you to find relevant information on any topic you need help with. Also, your specific questions may be sent to Windsor@alaska.net.

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